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People trust their estate agent almost as much as friends and family

My Home Move, the largest independent providers of conveyancing services in England and Wales, has commissioned a survey of people and their selection of conveyancing services when making a sale or purchase. The statistics show that well over a quarter of people still trust their estate agent to recommend a conveyancing firm (29%), which is only slightly shy of those who would take the advice of friends and family – or word of mouth – at 30%.

This is good news for the estate agency and conveyancer bond, which has long been a strong one. Only 6% of respondents would use a firm found on the internet and 2% via the phone book.

Whilst the national picture remains consistent, there are regional differences with London and the East Midlands more likely to look on the internet for conveyancing firms at 13% and 15%, respectively and Yorkshire and Humberside dwellers reaching for the phone book at 11%.

Stephen Hayter, director, My Home Move, said: “As an ex-estate agent, myself, I am not surprised, however, in a world that often seems to vilify estate agents it is heartening to know that people do go to them for professional advice and that they heed the advice given.

“What we aim to do is support agents by providing the fastest and best quality conveyancing service to their clients. Our agents know that their sale is in the best hands and that we are pushing on both their and the clients behalf to get the sale completed as soon as possible, in fact our average case turnaround when acting on both sides of the transaction is just 52 days. Faster completions means less fall-through and that has to be good for everyone with the current market climate.”

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About My Home Move

My Home Move the largest independent providers of conveyancing services in England and Wales. Specialising in the residential sector, the company offers straightforward solutions to conveyancing and re-mortgaging. Its use of advanced technology ensures that the process of moving is managed accurately and at an affordable cost. Above all, the company is dedicated to providing a superior level of service, which is based upon speed and professionalism. For more information visit www.myhomemove.com

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